

Evaluate.
Innovate.
Deliver.

"What's the use of running if you are not on the right road?"
- Proverb

About Metaformers

For over 10 years, Metaformers has provided our customers with successful strategic direction and ROI-based execution. Our 100% project success rate is unparalleled in the PeopleSoft arena, and many of our most successful projects started with a Strategy Solution.

The Benefits of Metaformers Strategy Services

Strategic enterprise investments should be yielding significant benefits in terms of best practice adoption, business process automation, and higher data value and visibility to enable an accountable organization. The Strategic Roadmap is a high value initiative that better aligns the enterprise to realize these benefits, supports the senior executive's efforts to maximize the return on their investments, and enables the executive leadership to leverage solutions to create real, lasting change within the organization.

Strategic Solutions Roadmap

A Strategic Solutions Roadmap is a strategic plan to optimize the alignment of your organization's technology, business processes, policies, and enterprise solutions. A Roadmap is not only a valuable asset before you undertake procuring or implementing a solution, but it is also helpful in getting back to a positive ROI should your solution be missing the mark in expected ROI. Either way, a Roadmap ensures you have a long-term plan for achieving the maximum ROI from your investment.

A Strategic Solutions Roadmap Serves as:

- A blueprint for optimal ROI for new and existing projects.
- A plan for getting to a positive ROI and sustaining it.
- A plan to align the organization with industry recognized best practices

The Components of a Strategic Roadmap include:

- **Strategic Roadmap Deliverable** – a plan to support the organization's next steps with their solution investments
- **Assessment** – an analysis of current-state business process, any issues with the existing business processes, policies, system configuration, or use of a solution, and a diagnosis of what will lead to either maximum ROI or a solution to issues causing less-than-optimal or even painful results for an organization
- **Recommended Future-State Business Processes** – processes that are aligned with industry best practices and the best practices built into a solution

Intangible Gains of a Strategic Solutions Roadmap

The gains to be realized include some that are intangible, including: knowing you have an optimized solution can give you confidence in your PeopleSoft system. Also, culturally, a well deployed system adds an element of transparency and personal control. Reduced risks for material misstatements, and reduced risk associated to legal and contingent liabilities are also positive outcomes. For organizations that currently spend a great deal of time and effort "fire fighting," a Roadmap will enable executive management to make clear, ROI-based investment decisions.

Tangible Gains of a Strategic Solutions Roadmap

The establishment of the Strategic Roadmap is a relatively low cost, high value initiative, and the tangible benefits can be significant. Savings are realized through increased data value and integrity; the reduction of hardware, software, and database support costs; the elimination of manual effort through automation and best-practice use of software; and a roadmap that shows exactly how to take best advantage of your investment to drive an improved bottom line.

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Additional Metaformers Strategy Solutions:

Oracle Fusion Application Roadmap

Metaformers is working closely with Oracle to ensure our customers benefit fully from the introduction of Oracle's Fusion Applications into their application architecture. Oracle's Fusion applications, including the Fusion Middleware, provide a robust, flexible and extensible solution leveraging best-in-class business processes from each of the applications in Oracle's ERP stable. In order to assist our customer's plan and introduce Fusion technology into their portfolio, Metaformers has developed a Strategic Fusion Roadmap specifically designed to achieve the benefits of our standard Strategic Solution Roadmap and tailored to the introduction of Fusion.

IT Solution Selection

The development of a long-term roadmap avoids one-off solution buying and allows your organization to fully integrate enterprise applications ownership into the strategic and operational facets of your organization and gain maximum return. Metaformers can help you make the right strategic system decisions that are aligned to your mission-critical objectives and ROI KPIs.

Enterprise Solution Support Design

Metaformers believes there is a right mix of business analyst and technician support that is critical to gaining the most from an enterprise solution support organization. As an integrated operation, the enterprise solution support organization will support both daily operations and advancements in applications ownership. Metaformers has significant experience in both architecture and development of the enterprise solution support organization.

ROI-Based Business Case Development

Metaformers offers deep expertise in industry, technology, and enterprise applications. This expertise, combined with our knowledge of our customer's business, allows us to develop business cases to support both strategic and tactical initiatives that may be under consideration. If a measurement framework for benefits realization has not been established, Metaformers will support an organization's efforts to establish one; providing needed guidance while enabling the organization to own the measurement process.

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